

**Brief**

# Cost-effective and secure office printing

**HP and FollowMe by Ringdale**



## **What if you could:**

- Minimize printed waste and management time?
- Increase workforce productivity with effortless mobile printing?
- Manage and recover printing costs from departments or clients?
- Protect valuable data and achieve industry compliance?

## **Reduce print costs and waste**

An abundance of forgotten or misprinted documents around the office is an obvious sign that money is being wasted in paper, toner, and power. For many organizations waste from documents, left uncollected at the printer, can equate to 30 percent of all printing—causing concern for revenue margins.

## **Save up to 60 percent on office printing costs**

FollowMe is the complete document output management solution, which reduces unnecessary printing and improves the print process, helping organizations save significantly on their office printing costs. The industry leading FollowMe print roaming technology enhances workforce productivity while protecting the valuable business data that is critical to all organizations.

FollowMe ensures usability and adaptability within diverse printing environments, supporting both host and office printing. As a highly scalable solution, FollowMe will grow with the needs of the business to deliver continuous improvement in the printing environment.

## **Working together with HP**

Silver HP business partners offer leading-edge solutions that integrate with HP's wide portfolio of LaserJet imaging and printing products, and provide HP customers with an unparalleled breadth and depth of solution offerings around the world.



### Solution benefits

With HP and FollowMe by Ringdale you can:

- Reduce costs with enterprise-wide print policy enforcement
- Protect valuable data with end-to-end network security
- Print from any location, mobile phone, or tablet device
- Save management time with the intuitive maintenance tools
- Keep track and comply with industry regulations

### Our solution partner



## Why FollowMe

FollowMe reduces unnecessary printing and provides security by requiring users to authenticate at the output device to release their print jobs. Departments printing sensitive data no longer need desktop printers to maintain privacy, reducing both costs and support time. Workforce productivity, central to the performance of any organization, is protected with the secure print roaming technology, which enables users to print from any location, mobile phone, or tablet device. To save management time FollowMe centralizes the control of print fleets across multiple sites, and provides intuitive maintenance tools to simplify management. FollowMe also provides finance managers with the tools to allocate or recover costs from departments or clients. With its business intelligence engine, organizations can enforce intelligent printing policies in order to reduce costs, such as allowing color printing only when authorized by the business. FollowMe tracks all print activity to enable compliance with industry regulations such as Sarbanes Oxley (SOX) and HIPAA.

## Service and support

Working with HP services, we are committed to provide you with a cost-effective solution that is tailored to your printing environment. With our worldwide partner network, we will help your organization design, build, manage, and evolve an infrastructure that supports each of your business requirements.

## Building on the value of strong relationships

By working side by side with HP, we have all the resources, experience, and knowledge we need to deliver customized solutions that meet your unique business requirements. For more than 50 years, HP has designed solutions that allow customers to actively anticipate change, and then act on it. Together, we use future-focused technology and services to design solutions that produce lasting value and maximum results—helping you meet today's challenges while preparing for tomorrow's.

**Learn more at:**  
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